

lowa Maine Mississippi Oregon Utah Vermont West Virginia Wyoming

February 28, 2014

## Dear Manufacturer:

The purpose of this letter is to inform you that the Member States of the Sovereign States Drug Consortium (SSDC) are opening solicitations and negotiations for their multi-state rebate pool for diabetic supply rebates for calendar year 2015. Goold Health Systems, an Emdeon Company, (GHS) will again serve as the supplemental rebate vendor for the SSDC, with responsibility for soliciting, analyzing and negotiating diabetic supply rebate offers for the pool.

The current Member States of the SSDC include Iowa, Maine, Mississippi, Oregon, Utah, Vermont, West Virginia, and Wyoming.

A general overview of the bidding timeline is as follows:

Event	Date
Manufacturers may begin making offers	February 28, 2014
Submission deadline	March 28, 2014
States review offers	June 16-18, 2014
Notification to manufacturers of each SSDC State final decision	August 8, 2014

Please fill out the official SSDC Diabetic Supply Offer spreadsheet to submit a bid for 2015. This spreadsheet can be found on the SSDC website (<a href="http://www.rxssdc.org/">http://www.rxssdc.org/</a>) under the "Diabetic Supply Rebate Program" link. Before submitting an offer, please take the time to read the Diabetic Supply Offer Submission FAQ document, which is available on the SSDC website.

## Offer submission considerations:

- The AWP and WAC rates submitted need to reflect 2014 Quarter 1 (1/1/2014 3/31/2014) rates. Spreadsheets that have rates listed other than 2014 Q1 will be returned for rate update.
- All offer submission rates and offers need to be submitted per unit
  - Example: A box of 100 strips that has an AWP/WAC rate listed per box needs to be divided by 100 to get to the individual strip unit price.
- Incomplete spreadsheets will be returned and will not be presented for state review unless a completed spreadsheet is resubmitted before the deadline.
- If WAC rates are not published you MUST include the AWP calculation used to calculate the WAC rate
  used for the bid submission. This information should be added under the comment section upon
  submission.

Please send any clarification requests and all completed offer spreadsheets to: rxoffers@rxssdc.org.

Sovereign States Drug Consortium Diabetic Supply Rebate Solicitation February 28, 2014 Page 2

If GHS receives multiple offer submissions by a manufacturer for the same HRI/NDC for the same bid session, earlier submissions will be replaced with the newest completed offer spreadsheet and that version will be presented to SSDC states.

The SSDC has established a deadline of March 28, 2014 for the submission of initial diabetic supply rebate offers. Offers received after that date will not be considered. The SSDC will meet to review the offers together and indicate their choices. Valid offers will receive notices on or about August 8, 2014.

Submitting a diabetic supply rebate offer does not guarantee that a product will be placed on a PDL and the lack of a diabetic supply rebate offer does not necessarily mean that a product will not be placed on a PDL. SSDC states that currently have multi-year year diabetic supply rebate contracts with a select manufacturer or manufacturers may choose not to review the offers from other manufacturers received in this process. A manufacturer with a rebate contract with one or more SSDC states may improve its offer for 2015.

Any questions regarding the details of this process or requests for assistance may be directed to <a href="mailto:rxoffers@rxssdc.org">rxoffers@rxssdc.org</a>.

Sincerely,
Sovereign States Drug Consortium
Iowa, Maine, Mississippi, Oregon, Utah, Vermont, West Virginia, and Wyoming